

Corrigendum/Addendum – III
[E-Tender Notice No. 01/2022 dated 01.01.2022]

“Procurement, Customization, Deployment of SAP Enterprise Resource Planning (ERP) Software in GRIDCO”

- A. The due dates for the E-Tender Notice No. 01/2022 dated 01.01.2022 for “Procurement, Customization, Deployment of SAP Enterprise Resource Planning (ERP) Software in GRIDCO” are hereby extended as mentioned below:

Date and Time of Last Submission of Bids	15.03.2022, 13.30 Hrs
Opening of Bids	15.03.2022, 16.00 Hrs
Technical Presentation by Qualified Bidders	17.03.2022
Opening of Price Bids	To be Intimated

- B. The definition of “Bidder/Tendered” in Section – 2 (Introduction: Abbreviation & Definitions) is hereby revised as under:

Bidder/Tendered	“Bidder” means any Consulting Firm or Consortium/Joint Venture responding to Invitation for Bids/Request for Proposal/Notice Inviting Tender and which is participating in the Bid.
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- C. Clause No. 3.5 of GRIDCO Tender Notice No. 01/2022 dated 01.01.2022 is hereby revised as under:

Clause 3.5 Minimum Qualifying Criteria

The bidders should have to qualify the following minimum Pre-Qualification criteria to participate in the tender.

- i. The bidder should have SAP OEM Authorization (MAF).
- ii. The bidder should have **CMMI Level - 3** Certification or above.
- iii. The bidder should have successfully completed five **SAP implementation projects (HCM, MM, SD, FICO/CA Modules)** with minimum contract value of Rs. 2 Crores mandatorily including at least one project in any Govt. Organization/State PSU/Central PSU.
- iv. The average annual turnover of the bidder in the last three completed financial years (FY 2019, FY 2020 and FY 2021) must be more than Rs. 50 Crores.

The proof of documents to be submitted by the bidders for the above Pre-Qualification in separate sealed envelopes mentioning “Pre-Qualification”.

NB: Bids received without tender cost shall be treated as non-responsive and shall be out rightly rejected.

D. Clause No. 3.37 is hereby added to the GRIDCO Tender Notice No. 01/2022 dated 01.01.2022 with following details:

Clause – 3.37 Consortium/Joint Venture

Bids submitted by a Joint Venture/Consortium Bidder are acceptable and shall have following qualifying requirement:

3.37.1 Status of Joint Venture / Consortium partners:

- All Partners of Joint Venture/ Consortium shall be domiciled companies in India registered under Indian Companies Act, 1956 or Companies Act, 2013.
- Lead partner of the consortium/joint venture must have CMMI Level – 3 certification or above.
- Both the partners of the Joint Venture/ Consortium shall meet the Minimum Qualifying criteria together mentioned under Clause 3.5 of the tender.
- Such Joint Venture/ consortium shall be formed through Joint Venture/Consortium Agreement as per the format and manner specified in the annexure to this Tender Documents.

3.37.2 No. of Partner(s):

Maximum number of Partners in a Joint Venture/Consortium for this project is limited to **TWO (02)** only including the lead partner.

3.37.5 Contract Performance Bank Guarantee (CPBG):

Lead partner on behalf of Joint Venture/Consortium shall submit the CPBG of 3% of the Contract Price.

3.37.7 Lead Partner of Joint Venture/Consortium:

One of the partners of the consortium / joint venture shall be nominated as Lead Partner by the consortium/joint venture and the lead partner shall be exclusively authorised to incur liabilities and receive instruction for and on behalf of the joint venture/consortium and its other partner. The authorisation shall be evidenced by submitting a power of attorney (**Annexure – 8**) and Consortium/Joint Venture

agreement (**Annexure – 7**) signed by legally authorised signatories of the partners.

3.37.8 Liability of Joint Venture/Consortium partner(s):

All partners of the Joint Venture/Consortium shall be jointly and severally liable for the execution of the Contract.

3.37.9 Conflict of Interest:

A Partner of a Joint Venture/Consortium Bidder shall not have a conflict of interest with the other Partner of the Joint Venture/Consortium. A Joint Venture/Consortium Bidder may be considered to have a conflict of interest with other bidder in this bidding process, if:

- a. A Partner of one Joint Venture/Consortium is also a Partner in another Joint Venture/Consortium participating in this bidding process, or
- b. Any Partner of the Joint Venture/Consortium bidder participates independently in this bidding process, or
- c. Joint Venture/Consortium Bidder and its Partners have the same legal representative for purpose of this bid, or
- d. The Joint Venture/Consortium Bidder has a relationship with another Joint Venture/Consortium , directly or through common third parties, that puts them in a position to have access to information about or influence on the bidding process of the GRIDCO, or
- e. The bidder or any of its affiliates or in the case of Joint Venture/Consortium, any of the Joint Venture/Consortium partner or their affiliates has participated as a consultant in the preparation of the design or technical specifications of the equipment and installation Services that are the subject of the bid. or
- f. A bidder or any of its affiliates has been hired (or is proposed to be hired) by the GRIDCO as Project Manager for the contract.
- g. In case of conflict of interest all the concerned bidders shall be disqualified & their bids shall be summarily rejected.

3.37.10 Terms of Payment to JV/Consortium:

All the payments shall be made to the lead partner of the JV/Consortium as per the payment schedule of the tender.

E. Clause No. 5.4 of GRIDCO Tender Notice No. 01/2022 dated 01.01.2022 is hereby revised as under:

Clause 5.4 Technical Scoring Pattern (Total Points – 100)

#	Items	Criteria	Points
(a)	Average Annual Turnover in last three completed financial years ending on 31-Mar- 2019, 31-Mar-2020 & 31-Mar-2021 from Software Development & related Consultancy business only. <i>Must submit Certificate from Chartered Accountant as a proof of annual turnover stated above from Software Development & related Consultancy business only. Turnover should not include supply or installation or maintenance of any Hardware or Base Software.</i>	≥ 100 Crore ≥ 90 Crore ≥ 80 Crore ≥ 70 Crore ≥ 60 Crore ≥ 50 Crore	10 09 08 07 06 05
(b)	Resource Strength – SAP Certified professionals in regular payroll with the Company <i>Copy of the up-to-date EPF deposit challan must be enclosed as a proof along with CV/resume of professionals endorsed by head of HR</i>	≥ 100 ≥ 50 ≥ 30	20 15 10
(c)	Bidder should have successfully implemented similar SAP projects with modules mentioned in the document in time-bound manner in India (SAP Projects only). <i>(Project completion certificate/UAT Acceptance Certificate stating the above criteria must be submitted for consideration)</i>	≥ 10 Nos. ≥ 08 Nos. ≥ 06 Nos. ≥ 04 Nos. ≥ 02 Nos.	20 18 15 12 10
(d)	Quality of Resource i. Project Manager (CV for resource of project manager for End to end SAP project, from inception to Go-Live with past experience) ii. Functional Module Leads (CV for resource of functional leads for HCM, MM, SD, FICO Modules with past experience) <i>(CV to be signed by head of HR department)</i>	2.5 Marks for each CV. Maximum 10 Marks.	10
(e)	If the Bidder has successfully implemented / ongoing SAP projects in large power sector companies. <i>(Project completion / continuation / UAT Acceptance certificate for the project stating the above criteria must be submitted for consideration)</i>	4 Marks for each project. Maximum 20 Marks	20

	<p>Technical Presentation (30 Minutes)</p> <p>The bidder will have to give a detailed presentation highlighting:</p> <p>(i) Work Plan, Approach & Methodology</p> <p>(f) (ii) Domain Knowledge including finance and power sector</p> <p>(iii) Understanding of software solution’s features in detail</p> <p>(iv) Understanding of solution’s fit to client requirements</p> <p>(v) Domain Knowledge about trading of power</p>	20
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Minimum qualifying mark for opening of commercial bid is 50% (50 out of 100). Price bid of those bidders will be opened only which are technically qualified in the technical evaluation. All other Price bids will be ignored. Final selection will be based upon Quality cum Cost Based Selection (QCBS) method.

F. Following row is being added to the Clause No. 23 (Payment Milestone) under Exhibit – A

Deliverables	Mode of Payment
SAP User License for 40 Users	100% payment on submission of invoice from OEM or direct payment to OEM.
Annual Technical Support for SAP Licenses for one year	100% payment on submission of invoice from OEM or direct payment to OEM.

G. The proposed solution under Exhibit – A of GRIDCO tender no 01/2022 is hereby revised as below:

6. Proposed Solution:

Functional areas covered in the Scope of Work:

- **Finance & Controlling (FICO)**
- **Material Management (Power Purchase Management)**
- **Sales and Distribution (Power Sales Management)**
- **Human Capital Management.**

Note: Complete scope of work shall be implemented through vanilla SAP modules (HCM, MM, SD, FICO) licenses as standard part of SAP S4 HANA. The documents of GRIDCO maintained, stored and used in SAP shall be through Document Management System (DMS) provided as standard part of SAP S4 HANA.

Finance & Controlling (FICO)

Following sub-modules of FICO module shall be implemented as per the business requirement of GRIDCO:

- **Organizational Structure**
- **Controlling Area (Cost Centre)**
- **Client/Customer Management (For power purchase and sale)**
- **Company Code.**
- **Chart of Account.**
- **General Ledger Accounting**
- **Account Receivable**
- **Account Payable**
- **Special G/L Accounting.**
- **Asset Accounting**
- **Accounts Reporting**
- **Cost Centre Accounting**
- **Cost Element Accounting**
- **Internal Order**
- **Profit Centre Accounting**
- **Reconciliation**
- **Budget & Monitoring**
- **Cash & Bank**
- **Audit Trail**
- **GST &TDS calculation and report (Standard Taxation requirement)**
- **Profit Loss & Balance Sheet**
- **Standard Report, Feature and functionalities as provided by SAP S4 HANA FICO Module**

Material Management (Procure to Pay)

Following sub-modules of Material Management module shall be implemented as per the business requirement of GRIDCO:

- **Material Master Data**
- **Vendor Master Data**
- **Purchasing Information Data**
- **Power Purchase Management (Capturing information relating to existing/new purchase/sale agreements and reference of the same during financial transactions)**
- **Release Strategy for Purchasing**
- **Material Master Records**
- **Purchase Requisitions**
- **Inventory Management**
- **Goods Issue**

- **Taxes in MM**
- **Standard Report, Feature and functionalities as provided by SAP S4 HANA MM Module.**

Sales and Distribution (Order to Cash on Power Sales)

Following sub-modules of Sales and Distribution module shall be implemented as per the business requirement of GRIDCO:

- **Billing management including quantity, price etc.**
- **Power sales management (Sale of bulk power to registered entities as per the recorded/user defined rate)**
- **Recording of Customers, materials and business partners**
- **Real-time integration with finance (FICO module)**
- **Track sales transactions**
- **Record pre-sale and post-sale process**
- **Effective management of sales documents**
- **Standard Report, Feature and functionalities as provided by SAP S4 HANA SD Module.**

Human Capital Management (HCM)

Following sub-modules of HCM module shall be implemented as per the business requirement of GRIDCO:

- **Managing Information on Departments**
- **Tracking of Positions**
- **Maintaining Jobs**
- **Attendance/leave reporting**
- **Report Individual Infotypes maintenance**
- **Gross payroll accounting with automatic wage calculation**
- **Automatic special payments computation**
- **Organizational Management**
- **Personnel Administration**
- **Time Management**
- **Implementation of ERP (SAP) workflow linked with the ESS and MSS functionality**
- **Standard Report, Feature and functionalities as provided by SAP S4 HANA HCM Module.**

Custom Report Requirements:

Apart from standard reports provided by SAP, 100(Hundred) custom reports shall be developed as part of implementation by the implementing agency for all four modules. The details of the reports including format and template shall be finalized during preparation of business blue print document.